

# Analytics—Solomon

Microsoft  
Business  
Solutions

Take control of the future of your organization with Microsoft® Business Solutions for Analytics—Forecaster. Meet business objectives and gain competitive advantage with budgeting and planning capabilities that allow you to plan more effectively and respond quickly to changing business needs.

## BENEFITS

## MICROSOFT FORECASTER

### Move

*between budgets easily with the Budget Version dropdown list.*

The screenshot displays the Microsoft Forecaster web application in a browser window. The interface includes a navigation menu on the left with options like Home, Instructions, Views, Input, Workflow, Setup, Administration, and JobID. The main area shows a budget spreadsheet for 'BUD2002 - Budget 2002' with columns for months (Jan to Jun) and rows for various financial items. A 'Move' callout points to a dropdown menu in the spreadsheet header.

ID	LABEL	Jan	Feb	Mar	Apr	May	Jun
4100	Sales	608,000	608,000	608,000	608,000	608,000	608,000
4110	Sales Returns	-4,996	-5,101	-5,312	-5,365	-5,471	-5,909
NSLS	Net Sales	603,004	602,899	602,688	602,635	602,529	602,091
4500	COGS	100,000	100,000	100,000	100,000	100,000	100,000
GMRG	Gross Margin	503,004	502,899	502,688	502,635	502,529	502,091
5000	Salary Expense	5,253	5,373	5,493	5,613	5,733	5,853
5050	Officers Comp	8,333	8,333	8,333	8,333	8,333	8,333
5060	Bonuses	1,885	1,885	1,885	1,885	1,885	1,885
5081	Federal Taxes	2,011	2,027	2,043	2,058	2,074	2,089
5082	FICA	928	936	943	950	957	972
5092	Dental	74	75	77	78	80	81
5093	Disability	32	33	34	34	35	36
5300	Travel Expense	1,400	1,400	1,400	1,400	1,400	1,400
1	Air	1,000	1,000	1,000	1,000	1,000	1,000
2	Hotel	400	400	400	400	400	400
*	difference	0	0	0	0	0	0
I 5120	Trade Shows	1,000	1,000	1,000	1,000	1,000	1,000
5205	Building - Deprec	0	8,333	8,333	8,333	8,333	8,333
5210	Computer - Deprec	0	108	108	108	108	108
5200	Office Expense	200	200	200	200	200	200
TTL_EXP	Total Operating Exp	21,118	29,703	30,048	29,993	29,756	29,691
NETE	Net Earnings	481,886	473,196	472,640	472,642	472,773	472,400
HCNT	Head Count	2.0	2.0	2.0	2.0	2.0	2.0
HCHR	Head Count - Hourly	1.0	1.0	1.1	1.1	1.2	1.3
HRSW	Hours Worked	160	170	180	190	200	210

### Establish

*easy access, yet maintain user-based security, through the hyperlinked menu.*

### Reduce

*the learning curve with a spreadsheet look and feel.*

### Implement quickly

Deploy budgeting and planning data with ease throughout your organization with a simple, Web-based interface that uses familiar conventions such as drag-and-drop and a spreadsheet format.

### Take control of your budgeting process

Powerful forecasting and budgeting tools allow you to build a precision budget, control expenses, and project sales effectively.

### Adjust quickly to new opportunities

Take advantage of new opportunities as they arise with capabilities that show you exactly where your budget is and where it's going to be. Coordinate plans immediately with your decision makers—regardless of location—using Web-based tools.

### Plan with precision

Create accurate high-level plans by automatically spreading increases and decreases across each of your planning periods with data pulled directly from Microsoft Business Solutions—Solomon® General Ledger.

### Streamline your planning

Connect Microsoft Forecaster and Microsoft Solomon to manage your budget and planning with accurate information, access data from General Ledger, and drill back to source data.

AVAILABLE WITH:

- ✓ SOLOMON
- ✓ SOLOMON STANDARD

## MICROSOFT FORECASTER | FEATURES LIST

<b>Online View Analysis</b>	View reports and budget plans online from anywhere in the world and easily collaborate with your management team in a Web-based environment.
<b>Comprehensive Account Balances</b>	Use line-item breakdowns to complete detailed planning of account balances for major aspects of your business, including human resources, capital expenditures, and revenue planning.
<b>Extensive HR and Benefits Budgeting Options</b>	Budget employee assets in multiple scenarios by adding more detailed budgeting data for specific personnel, including salary planning worksheets and flexible salary and bonus designations.
<b>Detailed Capital Expense Budgets</b>	Manage depreciation and other factors with ease when going through the budget process for your business models.
<b>Dynamic Revenue Forecasting</b>	Maintain control over your revenue forecasting process by making adjustments at any time to accommodate budgetary and planning changes.
<b>Comprehensive Planning Control</b>	Use flexible input screens to define up to 100 different periods from multiple budget versions and create calculated columns such as variances between plans.
<b>Drag-and-Drop Consolidations</b>	View your business from the top down with easy-to-manipulate scenarios and high-level views that let you quickly see the impact of the changes on the planning process.
<b>Workflow Control</b>	Manage the planning process with extensive online collaboration between decision makers and automated features that allow them to enter their own data into predefined templates based on standard budgetary tools.
<b>Automated Planning Coordination</b>	Coordinate your budget and planning processes with automated options such as reminder e-mails, as well as budget templates that managers can review and update to reflect their budget goals.
<b>Automatic Data Mapping</b>	Automatically extend your current financial data from other Microsoft Solomon applications such as General Ledger, using ExpressLink to initiate the budgeting process and update existing budgets.