

# Field Service Management - Solomon



Take full control over every flat rate in your organization and inspire more customer confidence in your organization. The flat rate pricing process, the standard in more service industries every day, is now easier than ever. With Microsoft® Business Solutions–Solomon Flat Rate Pricing, you can stop purchasing expensive flat-rate books from an outside publisher and enable your technicians to give on-the-spot printed price quotes on specific services from your pricing catalog.

B E N E F I T S

## FLAT RATE PRICING

**Create**  
and modify Flat Rate Codes with ease.

Item ID	Invt Description	Class
1 20103880	1/4" OD Refrigeration Tubing	MAT
2 1010600	1/2 X 520 Teflon Tape	MAT
3 10226060	2" Lag Screws	MAT
4 10001000	Residential SVC Technician Hourly Rate - Regular	LABOR
5		

Sub Total: 0.00  
Tax: 0.00  
Markup %: 0.00  
Total: 0.00

0060 SYSADMIN 10/31/2003

### Set up pricing flexibly

Define unlimited pricing plans, mark-up plans, and printing groups or categories during setup. To help ensure that every flat rate is profitable, Flat Rate Pricing lets you view profitability by pricing plan, line item detail, and product group class.

### Simplify data entry

Enter a new flat rate and add all the components, including inventory items needed for a specific task and labor hours needed to complete the job, all from a single screen. Even enter the warranty days for both parts and labor. Whether you're entering a new flat rate or retrieving flat rate detail, the process has never been easier.

### Manage markups

Manage inventory and labor mark-up breaks. Set up user-defined mark-up breaks by using the most recent or standard item costs from Microsoft Solomon Inventory. Flat Rate Pricing helps you easily update and synchronize pricing of both the Flat Rate codes and Inventory items –simultaneously.

### Manage flat rates with ease

Capture valuable data with Flat Rate codes that specify information about Flat Rate types, warranties, service contracts, price revision dates, free notes, and much more. All of this information can be included for printing on your customized price catalog.

### Manage data better

Provide management with important historical business data—such as how many times each code has been used, or sales history over a designated time period.

AVAILABLE WITH:

- SOLOMON
- SOLOMON STANDARD

## FLAT RATE PRICING | FEATURES AND FUNCTIONALITY

<b>Customized Catalog</b>	Suit the needs of your organization by generating a pricing catalog based on the sorting capabilities you need with advanced sort/select capabilities.
<b>Complete System Integration</b>	Easily invoice using the flat rate pricing option instead of time and material (T&M) via full integration with Microsoft Solomon Service Dispatch.
<b>Flat-Rate Invoice Processing</b>	Select the type of invoice during invoice entry by either T&M or Flat Rate. For Flat Rate invoices, you can enter the Task and Add-on IDs that will default the related labor and materials.
<b>Multi-Level User-Defined Defaults</b>	Accelerate and streamline data entry default field values. Default information can be overridden at any time by a user with access rights.
<b>On-the-Fly Quoting</b>	With Flat Rate Pricing, your customer service representatives have the ability to instantly quote possible Flat Rate prices linked to a particular Problem Code or Fault Code through Microsoft Solomon Service Dispatch.
<b>Presentation-Quality Reporting</b>	Build and manage an impressive, customized pricing catalog fast. All Flat Rate Pricing reports are created with Crystal Reports, which offers you numerous document enhancement capabilities.
<b>Streamlined Data Entry</b>	Add, modify, and delete labor and materials, and enter compensable labor to push into Microsoft Solomon Payroll—with no redundant entry. Pricing information is easily synchronized with Microsoft Solomon Inventory items.
<b>Inventory Integration</b>	Develop and manage a flat rate system integrated with your inventory. Flat Rate Pricing enables management to continuously update the flat rate tasks and add-ons relative to today's material costs (recent, last, and so on).
<b>Profitability Analysis</b>	Evaluate the profitability of flat rate price service calls. Flat Rate Pricing helps you view profitability by pricing plan, line item detail, and product group class on screen or in report form.